



# Real Estate Development - 4th Edition: Principles and Process

Mike E. Miles, Gayle L. Berens, Mark J. Eppli, Marc A. Weiss

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Ideal for anyone new to real estate development, the fourth edition of this bestselling book covers each stage of the process step by step, explaining the basics of idea conception, feasibility, planning, financing, market analysis, contract negotiation, construction, marketing, and asset management. Thoroughly updated, the book includes material on financing and marketing.



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