



# Collections Made Easy: Fast, Efficient, Proven Techniques to Get Cash from Your Customers

*Carol S. Frischer*

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Collections Made Easy was written to help businesses like yours stay in business and gain control of their receivables. It helps you overcome your reluctance to make collection calls and keep better track of who pays when. The book begins by explaining the real reasons people don't pay their bills and reviews typical excuses you may hear - and the best ways to anticipate and overcome these obstacles.

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