



SHIFT: How Top Real Estate Agents Tackle Tough Times

Gary Keller, Dave Jenks, Jay Papasan

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SHIFT: How Top Real Estate Agents Tackle Tough Times Gary Keller, Dave Jenks, Jay Papasan SHIFTS happen...

Markets shift and so can you. Sometimes you'll shift in response to a falling market and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and ultimately, your results. You can get back in the game and ahead of the competition. The tactics that jump-start your business in tough times will power it forward in good times. Put your business into another gear - shift!

SHIFT explores 12 proven strategies for achieving success in any real estate market including:

Expand The Options: Creative Financing

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Stephanie Carlton:Spent a free time for you to be fun activity to accomplish! A lot of people spent their spare time with their family, or all their friends. Usually they accomplishing activity like watching television, about to beach, or picnic within the park. They actually doing ditto every week. Do you feel it? Do you need to something different to fill your free time/ holiday? May be reading a book could be option to fill your no cost time/ holiday. The first thing that you'll ask may be what kinds of e-book that you should read. If you want to try out look for book, may be the guide untitled SHIFT: How Top Real Estate Agents Tackle Tough Times can be very good book to read. May be it might be best activity to you.

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