

Why Men Earn More: The Startling Truth Behind the Pay Gap -- and What Women Can Do About It

Warren Farrell Ph.D.

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Controversial and exhaustively researched, gender expert Warren Farrell's latest book Why Men Earn More takes as its stunning argument the idea that bias-based unequal pay for women is largely a myth, and that women are most often paid less than men not because they are discriminated against, but because they have made lifestyle choices that affect their ability to earn. Why Men Earn More argues that while discrimination sometimes plays a part, both men and women unconsciously make trade-offs that affect how much they earn. Farrell clearly defines the 25 different workplace choices that affect women's and men's incomes -- including putting in more hours at work, taking riskier jobs or more hazardous assignments, being willing to change location, and training for technical jobs that involve less people contact -- and provides readers with specific, research-supported ways for women to earn higher pay. Why Men Earn More, with its brashness in the face of political correctness, is sure to ignite a storm of media controversy that will help to make this thoroughly pragmatic exposÂŽ Warren Farrell's next bestseller.



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